



# Leitner



## Executive Overview

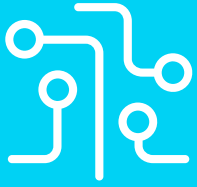
HQ: Graz, Styria – Austria since 1953  
 Industry: Heating Oil and Pellet Distribution  
 Size: 15+ Trucks; 35 Service Stations  
 Solution: PDI FleetWatch, TransPac

## Business Challenges

- Administrative challenges due to laws requiring digitally-signed receipts on certain payment types
- Required the printing and digital transmission of receipts
- Increased paperwork for both service stations and drivers

Decreased driver admin time per stop by 5 minutes





Empowered Leitner's drivers to view current customer details, fulfill orders, and print invoices, all while onsite with the customer.

## Customer Results



Improved efficiency, resulting in more deliveries



Increased profit margins through dynamic fleet management practices



Quantifiable fuel savings



Reduced infractions and adherence to safety regulations

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Improved business intelligence resulted in Leitner increasing deliveries and business predictability while reducing unreliable “tribal knowledge.”