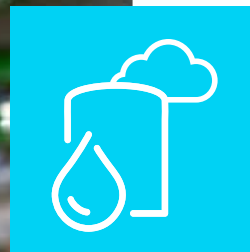




# Propane and Commercial Fueling Solutions

Powerful, integrated solutions  
to manage your energy business



## Propane and Commercial Fueling Solutions

Running a successful propane and fuel oil business is simpler and more efficient with the powerful, energy-specific Propane and Commercial Fueling suite of software from PDI Technologies (heritage Blue Cow Software).

Our Propane and Commercial Fueling solutions provide a single source of truth that everyone can rely on. They bring critical information out of isolated silos and into a common, synchronized environment.

## Software designed specifically for energy retailers

The Propane and Commercial Fueling EcoSystem equips you to effortlessly manage products, people, and performance, with full transparency across your entire operation. No other energy software platform delivers the same level of control over information or extensive range of immediately useful data.



## A complete set of integrated tools and applications for propane and fuel oil marketers

PDI Propane and Commercial Fueling delivers a complete and integrated set of powerful tools designed to collectively provide you with accurate and timely information and data on which to base your day-to-day decisions and long-term strategic planning. Feel confident in the breadth, depth, and industry-specific functionality you'll enjoy when using our solutions.

### Solutions to serve across your operations

- > Propane and Commercial Fueling: ERP
- > Propane and Commercial Fueling: In-Truck Delivery
- > Propane and Commercial Fueling: In-Truck Service
- > Propane and Commercial Fueling: Routing
- > Propane and Commercial Fueling: Payments
- > Propane and Commercial Fueling: Customer Portal
- > Propane and Commercial Fueling: ERP Remote Portal
- > Propane and Commercial Fueling: Mobile App
- > Propane and Commercial Fueling: Hosting
- > Propane and Commercial Fueling: Imaging
- > Propane and Commercial Fueling: Analytics



Learn more about Propane and Commercial Fueling Solutions on our website  
[www.pditechnologies.com](http://www.pditechnologies.com)

# Propane and Commercial Fueling: ERP

Combine your propane and fuel management software and gain a single source of truth



Managing the complexities of your operations often causes you to rely on multiple point solutions to manage your daily tasks, leaving you with disparate data silos and exposed to manual errors.

Everything from mobile delivery routing to customer relationship management (CRM) to back-office accounting can be managed through Propane and Commercial Fueling: ERP for a complete and powerful way to improve the efficiency and profitability of your propane or fuel business. Robust, scalable, and capable of managing virtually all aspects of your operations, PDI is the “go-to” choice in Propane and Commercial Fueling for hundreds of successful propane and fuel businesses.



Auto-Forecasting



Customer Location Mapping and Rating



Customizable Reporting



Paperless Delivery, Orders, Invoices, and Statements

Manage your budget and special pricing plans with complete audit trail tracking



# Propane and Commercial Fueling: In-Truck Delivery

## Optimize operations with streamlined communications

Gone are the days of loud ticket printers and rows and rows of space-eating filing cabinets. Now your drivers can receive their routed delivery tickets through wireless communication from the office. Drivers can choose to print or email a customer invoice as soon as the delivery is completed. Payments can also be accepted on site and entered into a tablet.

As deliveries are completed, your delivery dashboard, through PDI Propane and Commercial Fueling: In-Truck Delivery, automatically updates. This allows your fuel dispatchers to monitor driver activity throughout the day.

## Scale profitably

- > Manage paperless invoicing
- > Receive delivery communication via text message
- > Leverage built-in turn-by-turn navigation
- > Access real-time communication
- > Implement fuel inventory management
- > Maintain tank location geofencing
- > Regulate cylinder exchange
- > Monitor "Unable to deliver" notifications
- > Update customer fuel account information from the field
- > Receive driver recommendations
- > Establish meter reading functionality
- > Simplify vehicle management





# Propane and Commercial Fueling: In-Truck Service

## Streamline your day-to-day operations

PDI Propane and Commercial Fueling: Mobile Service makes managing your service department easy and efficient. Working directly with the Dispatch Dashboard, you are able to wirelessly send updates and provide real-time feedback from your service technicians in the field, back to your service dispatch team in the office.



## Reliable dashboards for your service dispatch teams

Features such as electronic billing, customer text messaging, and wireless communications are just some of the benefits from PDI Propane and Commercial Fueling: In-Truck Service. Improve daily operations for your customer service representatives, service department, and technicians in the field.



Paperless Invoicing



Parts and Inventory Management



Turn-by-Turn Navigation



Real-Time Communication

Digitally capture all aspects of your in-truck experience for remote access to e-signatures, documents, barcodes, and more





# Propane and Commercial Fueling: Routing

## Maximize fleet value

Using PDI Propane and Commercial Fueling: Routing, you are able to help your dispatchers meet the challenges of loading and delivering the right fuel to the right customer in the most efficient manner, saving you time and money in the process.

## Integrate system management

Know that each of your delivery orders will be prioritized and assigned to the route that minimizes drive time and fleet miles, while maximizing gallons per drop. Powerful, fuel industry-specific algorithms determine the most efficient routing for maximum delivery effectiveness.

Our system automatically calculates the total number of gallons required for each route, speeding load time and allowing you to identify potential roadblocks or opportunities for more efficient routing. This helps lower overall delivery costs and reduce wear and tear on your vehicle fleet.



Create Efficient Delivery Routes



Plan with Drive Time and Capacity in Mind



Prioritize Based on Urgency

# Propane and Commercial Fueling: Payments

Reduce processing costs, improve utility rates, and streamline accounts receivable while providing flexible payment options

PDI Propane and Commercial Fueling: Payments is a fully integrated payment solution, enabling seamless payments across your operations. Avoid long hold times on unused funds from pre-authorized cards, automatically update expiring cards on file, and create a payment experience on par with your customers' expectations.

## Streamline accounting

Save money and improve your internal payment process by eliminating duplication of entries, improving accounting accuracy and simplifying reconciliation with next-day funding on credit cards, debit cards, and e-checks.



### Meet today's consumer demands for simplified payments

- > Optimize interchange
- > Level II and III qualifications
- > Receive next-day funding
- > Update credit cards automatically
- > Access easy reconciliation
- > Remove additional gateway fees
- > Avoid third-party headaches
- > Create customizable and shareable reports



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# Propane and Commercial Fueling: Customer Portal

## Connect with customers anywhere, anytime

PDI Propane and Commercial Fueling: Customer Portal acts as an extension of your company's website. Fully integrated to your ERP system, this convenient and user-friendly interface gives you a strong web presence where your customers can easily access the information they need to do business with you.



Remote access



24/7 availability

## Leverage internal features to grow your business

In addition to customer-facing benefits, you can use the portal to access system data and personalize customer communications.

- > Sign up new customers
- > Target customers with personalized messaging
- > Link to after-hours answering services
- > Access customer information
- > Review scheduled delivery and service calls
- > Actively market to customers and prospects

- > Make payments
- > Order fuel
- > Request service work
- > Submit cylinder exchange orders
- > Sign up for special pricing and budget plans
- > View transaction history
- > Track fuel usage





# Propane and Commercial Fueling: ERP Remote Portal

## Gain instant access to your database without accessing your ERP System

Allow your users to view real-time account information, create and edit fuel and work orders, or directly add notes on an account directly integrated with your ERP system.

Users can remotely access real-time customer information anywhere there is an Internet connection, or instantly create fuel and work orders without logging into your full ERP platform. You can also share up-to-date account data, including balance and delivery information, with customers.

You can access, view, and share real-time customer information while creating fuel and work orders remotely to boost your efficiency and improve the customer experience. Accelerate your fuel delivery and service orders, while reducing calls from customers seeking current account information.



Access customer information anytime



Create fuel delivery and service orders remotely



Customize scheduling dashboards



Let customers book real-time service appointments

Capitalize on your ERP data with instant access regardless of device or location





# Propane and Commercial Fueling: Mobile App

## Connect customers

The PDI Propane and Commercial Fueling: Mobile App gives customers access to account information, fuel ordering, payments, equipment, service requests, and contracts through a secure application easily accessible through their phone or tablet.

## Manage accounts on the go

Native to both Android and iOS, this software enables customers to easily do business with you from anywhere through a personalized application.

When a customer places an order for fuel, makes a payment, or enrolls in a service or budget plan on your company's app, the data automatically updates your ERP system with no user intervention. Delivery tickets are created and are ready to be dispatched, and payments are posted to customer's accounts instantly.



Order fuel, view fuel pricing, and review delivery information



Review service history, request new service, or sign up for a new contract



Keep customer profile information updated

# Propane and Commercial Fueling: Hosting

## Cost-effectively control data with more convenience and security

Leveraging the cloud allows you to save money on software licenses, hardware, and IT support and upgrades. You'll have the ability to access your desktop from anywhere and any device. This is especially convenient for supporting a distributed workforce around your fleet and service team.

## Prepare disaster recovery plans

With the cloud you no longer shoulder the responsibility of having to install, update, and maintain a costly server infrastructure. This is particularly attractive for companies that are new or expanding, but don't want the heavy cash outlay for purchasing and supporting an expensive computer network.

The server in your office is extremely vulnerable to a number of threats, including viruses, human error, hardware failure, software corruption, and physical damage. Automated cloud backup makes disaster recovery fast and complete.



### Securely backup your business

- > Manage your operations from any remote location
- > Improve speed and performance
- > Provide remote working functionality
- > Eliminate the cost of bulky servers
- > Secure back-up for disaster recovery



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# Propane and Commercial Fueling: Imaging

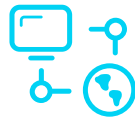
Gain peace of mind knowing your data is securely backed up

Save valuable space by electronically filing business documents and keeping them safe from damage, loss, or theft. Quickly scan and file work orders, delivery tickets, invoices, proposals, estimates, contract agreements, and many other documents that would otherwise consume valuable time and space.



## Securely store records for easy retrieval

All scanned files automatically link to the appropriate customer account for easy reference and access. With this powerful scanning software, documents automatically link to employees, customers, vendors, or vehicles so that they are readily accessible to your employees.



Improve Document Management



Reduce Storage Needs



Keep Peace of Mind with Security

Save time so you can focus on what is most important, your customer experience





# Propane and Commercial Fueling: Analytics

## Real-time, accurate data to drive business decisions

Simplify monitoring of your propane and fuel oil business with coherent snapshots and actionable information. Using business intelligence best practices, PDI Propane and Commercial Fueling: Analytics gathers, sorts, and presents information in well-organized and easily usable ways that can be saved, shared, and restructured as necessary.

## Customize dashboards to prioritize information most important to you

Get top-line data at a glance with customizable dashboards or take a deeper dive to create reports with the information you need to build projections for your business over the next month, year, or five years. Track key indicators like customer list performance, margin per gallon, or service department profitability.



## Stay one step ahead

- > Manage progress with report card and benchmarking features
- > Assess and evaluate trends, problems, and opportunities with customizable reports
- > Create your own "Top 10" lists
- > See data visually with Heat Mapping
- > Perform advanced K Factor analysis
- > Analyze tank and service contracts
- > Access data through an easy and intuitive analytics dashboard



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Everything you need to ignite growth, all in one place.



## About PDI

PDI Technologies help businesses and brands increase sales, operate more efficiently and securely, and improve critical decision-making. Since 1983, PDI has proudly served the convenience retail and petroleum wholesale industries. Over 1,500 companies, representing more than 200,000 locations worldwide, count on PDI's solutions and expertise to deliver convenience and energy to the world.

For more information about PDI, visit us at [www.pditechnologies.com](http://www.pditechnologies.com).

